



Array Networks Wins \$2 Million Government Order for WAN Optimization

Array aCelera selected for financial management contract by Government of Andhra Pradesh for deployment at 400 locations across India

MILPITAS, CA – September 4, 2013 – [Array Networks Inc.](#), a global leader in application delivery networking, today announced its largest WAN optimization order to date. The US \$2M deal with the Government of Andhra Pradesh, India will connect more than 400 locations across various parts of the state and support expense management applications for public sector workers. The win marks a milestone for Array's recently launched [aCelera WAN optimization controllers](#) and provides a tremendous opportunity for Array to demonstrate the capabilities of its new product line in the areas of network and application level acceleration.

Array Networks has partnered with [NIIT Technologies](#) for the Comprehensive Financial Management System (CFMS) contract with the Finance Department of Andhra Pradesh. This agreement will help enhance the state's efficiency and transparency in the public finance management.

Having engaged with customers on similar projects, Array was able to quickly demonstrate the superiority of the aCelera platform in terms of both performance and scalability. aCelera not only improved the application experience for end users, it also lessened the burden on IT by way of plug and play upgrades and unified management. These factors, along with Array's unbeatable value and price-performance provided the competitive edge in being selected over alternative solutions.

Commenting on the win Arvind Mehrotra, President Asia Pacific, NIIT Technologies said, "We are happy to partner with Array Networks for this prestigious project. Array's WAN optimization technology and our proven experience in delivering applications and managing large scale government projects is a perfect combination for delivering effective solutions. Going forward we are keen to leverage the joint expertise of our two companies in addressing many more government opportunities for WAN optimization and application delivery."

"We are pleased to report this cooperation with NIIT to improve application performance for the AP state government; we strongly believe that we have provided the customer with both superior technology and a path to superior return on investment," said Michael Zhao, President and CEO of Array Networks. "This win is further validation of our presence in the India market, our new aCelera WAN optimization product line and our commitment to growing relationships with world class partners and solutions providers."

"This will be one of the largest deployments of WAN optimization in India outside of the enterprise sector," said Shibu Paul, Country Manager for India, Middle East and ASEAN markets at Array Networks. "The project is further validation of the performance, scalability and acceleration attributes of Array's aCelera WAN optimization controller and the technical expertise of the Array and NIIT teams. We have similar projects on the horizon and are well positioned to replicate this success, seeing as none of our competitors can match the value that Array and its top-tier partners bring to the table."

Array's aCelera WAN optimization product line supports virtual appliances, which provide scalability, flexibility and affordability for cloud and virtualized environments, as well as hardware appliances that deliver an unbeatable combination of functionality, performance and return-on-investment. To achieve the highest levels of performance and scalability, the AP state government deployed Array's physical appliances, which leverage the latest in state-of-the-art multi-core processing and energy-efficient components.

About Array Networks

Array Networks is a global leader in [application delivery networking](#) with over 5000 worldwide customer deployments. Powered by award-winning SpeedCore™ software, Array solutions are recognized by leading enterprise, service provider and public sector organizations for unmatched performance and total value of ownership. Array is headquartered in Silicon Valley, is backed by over 300 employees worldwide and is a profitable company with strong investors, management and revenue growth. Poised to capitalize on explosive growth in the areas of mobile and cloud computing, analysts and thought leaders including Deloitte, Red Herring and Frost & Sullivan have recognized Array Networks for its technical innovation, operational excellence and market opportunity.

About NIIT Technologies

NIIT Technologies is a leading IT solutions organization, servicing customers in North America, Europe, Asia and Australia. It offers services in Application Development and Maintenance, Managed Services, IP Asset or Platform Solutions, and Business Process Outsourcing to organizations in the Financial Services, Travel & Transportation, Manufacturing/Distribution, Healthcare and Government sectors. The Company adheres to major global benchmarks and standards, having secured the ISO 9001:2000 certifications and the ISO: 27001 Information Security Management accreditation. NIIT Technologies also follows global standards of development. It has been assessed at Level 5 of SEI CMMi version 1.2. NIIT Technologies Business Process Outsourcing conforms to the highest quality standards such as COPC and Six Sigma. Its data center operations are assessed at the international ISO 20000 IT management standards. For more information, please visit www.niit-tech.com

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