



FOR IMMEDIATE RELEASE

Array Networks' Application Delivery Solutions Now Available Through Utopia Technology

Next-gen load balancing and SSL VPN meet customer demand for app delivery in cloud and virtual environments at a fraction of the cost of competing solutions

Milpitas, CA & Manchester, UK – September 6, 2016 – [Array Networks Inc.](#), a global leader in application delivery networking, today announced that it has entered into a distribution agreement with [Utopia Technology](#), a UK-based value-added distributor that provides innovative and market-leading solutions that solve customer technology challenges. Under the terms of the agreement, Utopia will offer Array's application delivery networking products and solutions, including physical and virtual load balancing and SSL VPN appliances, as well as Array's line of [next-generation virtualized application delivery appliances](#).

"Utopia Technology has the market knowledge and experience required to effectively bring our products and solutions to market," said Rich Siegel, Vice President of Sales and Business Development at Array Networks. "This alliance is an important strategic addition to our European channel partner infrastructure that will allow us to accelerate enterprise and service provider adoption and enable current and future VAR partners to maximize their business opportunities."

Array Networks' application delivery solutions ensure the availability, performance and security of applications and Web services running in enterprise data centers, as well as private and public clouds. Available as dedicated physical appliances, software virtual appliances or on a new line of virtualized hardware appliances, Array's application delivery solutions give customers the flexibility to select deployment models that strike the right balance of performance and agility. In addition, integration with VMware, Microsoft and OpenStack orchestration gives customers the ability to automate application management in modern cloud and virtual environments.

Unlike other application delivery and security solutions that are costly and complex, Array's [load balancing](#) and [SSL VPN](#) solutions offer the flexibility and agility to fit the needs of any network environment without consuming a disproportionate share of IT budgets. Whether deployed in support of enterprise applications or cloud-based Web applications and services, Array solutions deliver essential features, performance and reliability without the need for specialized IT resources.

"Customers and IT solution providers are looking for choices and flexibility as they embrace the cloud, reap the benefits of mobility and experience rapid data growth in their environments," said Steve McKeever, Managing Director of Utopia Technology. "Our new relationship with Array Networks expands our solution portfolio, delivering greater value to our channel partners and empowers them to meet the networking and security demands of today's applications and cloud services."

About Array Networks

Array Networks is a global leader in application delivery networking with over 5000 worldwide customer deployments. Powered by award-winning SpeedCore® software, Array solutions are recognized by leading enterprise, service provider and public sector organizations for unmatched performance and total value of ownership. Array is headquartered in Silicon Valley, is backed by over 250 employees worldwide and is a profitable company with strong investors, management and revenue growth. Poised to capitalize on explosive growth in the areas of mobile and cloud computing, analysts and thought leaders including Deloitte, Red Herring and Frost & Sullivan have recognized Array Networks for its technical innovation, operational excellence and market opportunity. To learn more, visit: <https://www.arraynetworks.com>.

About Utopia Technology

Utopia Technology based in Manchester, UK, specializes in proactively working with disruptive industry leading technologies, identifying best of breed solutions and understanding what it takes to deliver new Solutions and Vendors into the UK Enterprise Market. Utopia Technology's dedicated regionally based Sales and Technical teams are qualified to enable their Vendors and Reseller Partners to deliver seamless support to their End Users throughout the complete lifecycle of their Solution. To learn more, visit: www.utopiatechnology.co.uk

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